



WorkforceLogic Expands VMS Solution to Companies of All Sizes

SAN FRANCISCO, Calif, October 16, 2008 – WorkforceLogic, a leading global workforce management provider, today announced WorkforceLogic *Essential*, an expansion of their product offering to address the increasing need for vendor management solutions (VMS) for companies of all sizes. Deployment of this scalable solution will provide company management with data to track costs, track headcount and reduce the compliance risks associated with the utilization of their contingent talent. WorkforceLogic *Essential* offers a best practices approach, proven at enterprise-level companies, combining improved controls for talent acquisition and risk management tailored for the mid-market.

“We’re bringing enterprise-class software and customer service to the underserved mid-market,” explained Steve McCarthy, Chief Operating Officer of WorkforceLogic. “We designed WorkforceLogic *Essential* to be affordable, impactful and accessible to all companies, while providing outstanding functionality.”

According to current Staffing Industry Analyst statistics, companies are projected to continue to increase the size of their contingent workforce at a rate of 32% annually over the next several years. To date, mid-sized companies have patched together inefficient tools attempting to manage their contingent workforce needs, or have gone without a solution altogether. This leaves companies vulnerable to unchecked vendor markups, uncontrolled spending, and little to no access to business critical headcount and expense data. This strategy also leaves companies vulnerable to lengthy audits and potential costly fines and can cause management frustration across departments such as Procurement, Human Resources, Accounting and Information Technology. WorkforceLogic *Essential* solves this mid-market dilemma by offering a turn-key solution that significantly shortens the implementation period, making the robust solution available in 30 days.

One of the first implementations of WorkforceLogic *Essential* was at Riverbed Technology Inc. The company has experienced exponential growth over the past few years, increasing their headcount

from 2 to nearly 800 workers. Riverbed's growth resulted in a larger contingent workforce expense requiring a workforce management solution to track and predict cost and headcount. A solution with a demonstrated return-on-investment was the key to their selection criteria. "WorkforceLogic *Essential* has provided improved processes and control we never thought we'd have," said Brendan Lynch, Global Recruiting Director for Riverbed Technologies, adding, "The quick time to 'go live' was efficient and completely painless!"

Because of its scalability, when clients experience growth, WorkforceLogic *Essential* can evolve easily to meet the additional requirements. As a secure, web-based software solution, it's also extremely adept at managing contingent workforces across multiple company sites.

WorkforceLogic *Essential* provides best of class workforce management software and services at a price point that makes VMS technology available to companies of all sizes.

For more information on WorkforceLogic *Essential* including product specifications, features and pricing, visit our website at www.workforcelogic.com or email info@workforcelogic.com.

About WorkforceLogic

WorkforceLogic is an innovative workforce management company focused on risk mitigation, talent acquisition management and workforce planning. As a professional advisor, we help our clients strategically manage their workforce acquisition process while managing costs and mitigating risk.

We help our clients create and execute an innovative strategy for managing the acquisition of their workforce that fits their budget, specific business goals and market response requirements. Some of WorkforceLogic's premier clients include Brocade, Bank of the West and Sony Computer Entertainment America.

About Riverbed Technology, Inc.

Riverbed is the technology and market leader in wide-area data services (WDS) solutions for companies worldwide. By enabling application performance over the wide area network (WAN) that is orders of magnitude faster than what users experience today, Riverbed is changing the way people work, and enabling a distributed workforce that can collaborate as if they were local. Additional information about Riverbed (Nasdaq: RVBD) is available at www.riverbed.com.

###

Press Contacts:

Rich Mullikin
Rocket Science PR, for WorkforceLogic
Tel: 415-464-8110 ext. 216
rich@rocketscience.com

Courtney Dickson
WorkforceLogic
Tel: 707-939-4352
cdickson@workforcelogic.com